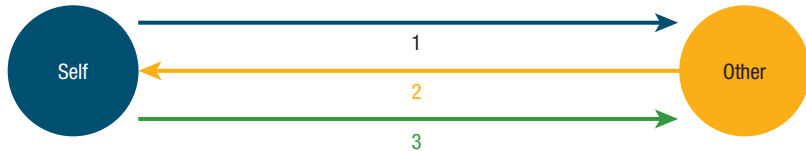


FIGURE 4.1 The Looking-Glass Self Process of Self-Development



1. We imagine how we want to appear to others.

2. Others make judgments and respond.

3. We experience feelings and react based on our interpretations.